

## Online Payment for Agents (OPA)

#### **Background Story of OPA**

## What is OPA?



Online Payment for Agents (OPA) is a web-based portal that allows for fast, easy and secured payment for airlines and their network of travel agents. OPA removes the need for any payment intermediaries such as BSP.

By focusing only on the essential flow and services needed for the payment, processing time can be minimised and unnecessary costs such as deposits and bank guarantees can be avoided to help airlines significantly improve their cash flow.

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# Why OPA?



#### Lower cost and accelerated cashflow

OPA is designed for airlines to receive real time payment where funds flow directly to the airline when a booking is made and tickets will only be issued after payment is confirmed.



### Designed specifically for the travel industry

OPA is integrated to multiple payment systems including all three principal GDS systems. OPA supports PNR information checking, customized checking points according to your business rules and needs, reporting and automatic ticket issuance.



#### More than just a billing system

OPA also integrates with other settlement and inventory systems to allow payments not just for flight tickets but also for nonflight products generating further revenue opportunities. **Background Story of OPA** 

## How Does OPA Work?



### System Capabilities Comparison

Features	ОРА	IATA BSP
Retrieve PNR	$\checkmark$	~
Leisure and Corporate Ticketing		
Group Bookings and FIT	× _	~
Split Group Booking	× ✓	*
Void Ticket	× ×	~
ACM / ADM support		~
Reissue / Rebooking		~
Integrated to Airline specific Refunds link	$\checkmark$	$\checkmark$
Blocking Deposit automation	$\checkmark$	$\checkmark$
Sales Reporting	Customised	Fixed
Promotional Features (Card Promo, Loyalty point, voucher, etc.)	$\checkmark$	×
Group Booking Flown Tickets Agreements	~	×
Security		
3DS Authentication	$\checkmark$	×
Fraud and Risk Management (by Cyber Source)	$\checkmark$	×

## System Capabilities Comparison

Payment Options	ОРА	IATA BSP
Standard Credit Cards	$\checkmark$	
Internet Debit	$\checkmark$	
Deposit Top Up	$\checkmark$	~
Private Label Credit Cards	$\checkmark$	~
Internet Banking for Business (Credit Facility)	$\checkmark$	×
Frequent Flyer Program Payment	$\checkmark$	×
Other Customised Options	$\checkmark$	×
Financial		
Lower transaction costs and bank fees than BSP	$\checkmark$	×
Agents do not pay anything to use OPA	$\checkmark$	×
Travel Agents do not require a bank guarantee or bond	$\checkmark$	×
Settlement		
Ticket Payment Due	Realtime	14 Days





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